

# Advanced Strategic Procurement

## COURSE OVERVIEW

This course provides an in-depth exploration of procurement as a strategic function critical to organizational success. It equips professionals with advanced tools and techniques for sourcing, contract management, supplier relationship management, and cost reduction. Participants will gain further insights into global procurement trends, risk mitigation strategies, and sustainable procurement practices. Through this course, delegates will be able to align procurement objectives with corporate strategy, optimize supplier performance, and drive value through effective procurement planning and execution.

## WHO SHOULD ATTEND?

For best practices, this course is suitable for procurement managers, supply chain professionals, contract and sourcing specialists, purchasing officers, and operations managers seeking to enhance their strategic procurement capabilities. It is also valuable for senior executives and decision-makers involved in procurement planning, vendor management, and organizational cost optimization.

## COURSE OUTCOMES

Delegates will gain the knowledge and skills to:

- Understand and apply the full procurement process.
- Develop and execute a strategic procurement plan.
- Strengthen collaboration between internal teams, suppliers, and customers.
- Implement tactical procurement decisions with confidence.
- Choose the most suitable ordering and sourcing methods.
- Identify and address quality-related concerns in procurement operations.

## KEY COURSE HIGHLIGHTS

At the end of the course, you will understand;

- Strategic sourcing and procurement planning.
- Supplier evaluation, selection, and performance management.
- Advanced contract negotiation and management techniques.
- Procurement risk assessment and mitigation.
- Cost analysis and value-based procurement.
- Sustainable and ethical procurement practices.
- Leveraging technology and e-procurement tools.
- Aligning procurement with organizational strategy.
- Global procurement trends and market intelligence.

All our courses are dual-certificate courses. At the end of the training, the delegates will receive two certificates.

1. A GTC end-of-course certificate
2. Continuing Professional Development (CPD) Certificate of completion with earned credits awarded