

PPP: Strategies, Methods and Structuring

COURSE OVERVIEW

This course provides a comprehensive understanding of how to design, structure, and implement successful Public-Private Partnership (PPP) projects. It explores strategic approaches to PPPs, including project selection, financing options, legal frameworks, and risk allocation. Participants will gain practical insights into structuring PPP contracts, aligning stakeholder interests, and ensuring value for money. Through case studies and interactive sessions, delegates will develop the skills needed to navigate complex PPP arrangements and deliver sustainable infrastructure and service outcomes.

WHO SHOULD ATTEND?

This course is ideal for public sector officials, project managers, infrastructure planners, legal and financial advisors, procurement specialists, and policymakers involved in designing or managing PPP projects. It is also suited for private sector investors, developers, consultants, and professionals seeking to understand PPP frameworks, contract structuring, and partnership development.

COURSE OUTCOMES

Delegates will gain the knowledge and skills to:

- Ease strategic planning using strong methods and structuring in the organization.
- Define decision making process regardless of the type of organizational structure.
- Develop skills in working with modern valuation tools and learn how to apply them to the valuation of projects and companies
- Supplement limited public sector capacity to meet growing demand for infrastructure development.
- Provide higher quality and timely provision of public services.
- Develop negotiation skills through pre-feasibility analysis transaction, negotiation or monetary exercise.

KEY COURSE HIGHLIGHTS

At the end of the course, you will understand;

- Strategic planning and policy frameworks for PPPs.
- Selection and prioritization of PPP projects.
- Legal and regulatory considerations in PPP structuring.
- Financial models and funding mechanisms.
- Risk identification, allocation, and mitigation strategies.
- PPP contract design and negotiation techniques.
- Stakeholder roles, responsibilities, and engagement.
- Value for money and public interest protection.
- Monitoring, evaluation, and performance management.
- Case studies on successful PPP structures and models.

All our courses are dual-certificate courses. At the end of the training, the delegates will receive two certificates.

1. A GTC end-of-course certificate
2. Continuing Professional Development (CPD) Certificate of completion with earned credits awarded