

Procurement Planning and Bid Management

COURSE OVERVIEW

This course explains how to plan procurement objectives and use forecasting techniques for inventory planning. It covers vendor integration strategies to support operations and projects. Participants will learn sustainable sourcing, contract management, and supplier performance evaluation. The course also addresses aligning procurement with organizational goals, managing supply chain risks, and using technology to improve efficiency and transparency.

WHO SHOULD ATTEND?

Purchasing and supply chain professionals at all levels of the organization who are involved in planning, sourcing, buying, and bid selection activities, as well as personnel who are involved in the purchasing process. The course is also beneficial to project managers, contract officers, procurement auditors, vendor relationship managers, and operations staff seeking to enhance their understanding of sustainable procurement and vendor management best practices.

COURSE OUTCOMES

Delegates will gain the knowledge and skills to:

- Apply demand forecasting techniques to enhance procurement planning.
- Develop effective vendor integration strategies to ensure supply continuity.
- Evaluate vendor bids using objective and structured methods.
- Demonstrate a solid understanding of key procurement and bid management concepts.
- Manage procurement processes to maintain consistent material flow and timely delivery.
- Lead and oversee the bidding process to secure favorable contracts and pricing for the organization.

KEY COURSE HIGHLIGHTS

At the end of the course, you will understand;

- Demand forecasting and procurement planning techniques.
- Vendor integration and supply continuity strategies.
- Scientific methods for bid evaluation and selection.
- End-to-end procurement process management.
- Sustainable and ethical sourcing practices.
- Contract negotiation and performance monitoring.
- Inventory planning and logistics coordination.
- Risk assessment in procurement and vendor relations.
- Use of digital tools for procurement optimization.
- Real-life case studies and practical application sessions.

All our courses are dual-certificate courses. At the end of the training, the delegates will receive two certificates.

1. A GTC end-of-course certificate
2. Continuing Professional Development (CPD) Certificate of completion with earned credits awarded