

# Strategic Procurement Management and Global Best Practices

## COURSE OVERVIEW

This course offers a clear understanding of principles and best practices in strategic procurement and supply management. Focus is on aligning procurement with corporate goals, risk management, and sustainability, including ESG and ethical sourcing. The course includes practical experience with procurement analytics, digital systems, e-tendering, and performance tools to improve transparency, accountability, and value delivery. Participants will learn advanced procurement planning, category management, supplier evaluation, and contract management across public and private sectors.

## WHO SHOULD ATTEND?

This course is designed for procurement and supply chain professionals, senior management officials, project directors, policymakers, regulators, and PPP unit heads managing procurement frameworks. It is equally valuable for finance, audit, and compliance officers, development partners, donor agency officers, consultants and anyone seeking to understand modern procurement systems and global standards.

## COURSE OUTCOMES

Delegates will gain the skills and knowledge to:

- Understand the strategic role of procurement in achieving organizational objectives.
- Design and implement effective procurement policies aligned with global standards.
- Analyze procurement needs, develop sourcing strategies, and manage supplier relationships.
- Apply advanced techniques for contract negotiation, performance management, and cost control.
- Identify and mitigate procurement related risks throughout the supply chain.
- Integrate sustainability, ethics, and transparency into procurement decision-making.
- Strengthen governance and compliance through robust procurement oversight mechanisms.

## KEY COURSE HIGHLIGHTS

At the end of the course, you will understand;

- How to shift from traditional to strategic procurement management.
- How category management and spend analysis support sourcing decisions.
- Best practices in supplier development, relationship, and performance management.
- The use of digital tools and e-procurement platforms for better efficiency.
- Integrating sustainability, ESG, and ethics in procurement.
- Techniques for risk assessment and value-for-money outcomes.
- The role of data analytics and KPIs to enhance procurement planning and monitoring.

All our courses are dual-certificate courses. At the end of the training, the delegates will receive two certificates.

1. A GTC end-of-course certificate.
2. Continuing Professional Development (CPD) Certificate of completion with earned credits awarded.