

# Planning and Managing Data-Driven PR Campaigns

### **COURSE OVERVIEW**

This course equips participants with the skills needed to design, execute, and manage impactful Public Relations (PR) campaigns driven by data analytics. In an ever-evolving digital landscape, leveraging data is essential for identifying trends, understanding audience behavior, and evaluating campaign performance. Participants will learn to develop data-driven PR strategies that align with organizational objectives and effectively engage target audiences.

### WHO SHOULD ATTEND?

This course is ideal for PR practitioners, communication specialists, marketing professionals, and anyone responsible for planning and executing data-driven PR campaigns, particularly those seeking to improve their data literacy.

# **COURSE OUTCOMES**

Delegates will gain knowledge and skills to:

- Building a strong foundation in the principles and value of data-driven public relations strategies.
- Acquiring techniques for collecting and analyzing data to guide PR decisions and campaigns.
- Creating strategic PR campaigns that leverage data insights and align with organizational objectives.
- Expertise in executing data-driven PR campaigns effectively across various platforms.
- Understanding the use of key performance indicators (KPIs) to assess the success of PR campaigns.
- Focusing on leveraging data analysis to refine and improve PR campaigns continuously.

# **KEY COURSE HIGHLIGHTS**

At the end of the course, you will understand:

- The value and principles of data-driven PR strategy
- How to collect and analyze data to inform PR decisions
- Techniques for crafting strategic, insight-led PR campaigns
- Executing multi-channel PR campaigns using data insights
- Using KPIs to measure and report campaign performance
- Tools like Google Analytics, Brandwatch, and Meltwater for PR analytics
- How to continuously refine PR efforts through data evaluation
- Real-world case studies on successful data-driven PR campaigns

All our courses are dual-certificate courses. At the end of the training, the delegates will receive two certificates.

- 1. A GTC end-of-course certificate
- 2. Continuing Professional Development (CPD) Certificate of completion with earned credits awarded









