

## International Contract and Commercial Risk Management for Project Leaders

### COURSE OVERVIEW

This course addresses the principles, practices, and frameworks required to manage contracts and mitigate commercial risks in cross-border and complex project environments. International projects often face legal, financial, and regulatory challenges, requiring leaders to understand contract structures, risk allocation, dispute resolution, and compliance with global standards. The course equips participants with practical tools, negotiation strategies, and case studies to strengthen governance, protect organizational interests, and ensure project success in diverse international contexts.

### WHO SHOULD ATTEND?

This course is tailored for project leaders, senior managers, contract administrators, procurement professionals, and commercial managers who oversee contracts and manage risks in international or large-scale projects. It is particularly valuable for professionals in construction, oil and gas, energy, infrastructure, engineering, and technology sectors, where global contracting and cross-border regulations are common. Legal advisors, compliance officers, and risk management specialists working on multinational agreements will also benefit from the course. In addition, consultants, policymakers, and executives responsible for governance, negotiations, and strategic partnerships in global project delivery will find this course essential for strengthening organizational resilience and safeguarding commercial interests.

### COURSE OUTCOMES

Delegates will gain the skills and knowledge to:

- Define the principles of international contracting and risk management.
- Interpret and apply key clauses in international project contracts.
- Identify and mitigate commercial, financial, and legal risks.
- Develop strategies for fair risk allocation and liability management.
- Apply best practices in dispute prevention and resolution.
- Strengthen compliance with international standards and regulations.
- Negotiate effectively with global stakeholders and partners.
- Evaluate case studies of international projects with complex contractual risks.

### KEY COURSE HIGHLIGHTS

At the end of the course, you will understand;

- The fundamentals of international contracts and managing commercial risks.
- Essential clauses and frameworks used in cross-border project agreements.
- Tools and methods for identifying, analyzing, and allocating risks.
- Strategies for handling financial and regulatory risks effectively.
- Negotiation techniques and best practices in contract governance.
- Mechanisms for resolving disputes in international settings.
- Compliance standards and requirements for global contracting.
- Real-world case studies showcasing effective risk management in international projects.

All our courses are dual-certificate courses. At the end of the training, the delegates will receive two certificates.

1. A GTC end-of-course certificate
2. Continuing Professional Development (CPD) Certificate of completion with earned credits awarded