

Energy Sector Mergers, Acquisitions, and Joint Venture Strategies

COURSE OVERVIEW

This course provides a comprehensive understanding of mergers, acquisitions, and joint venture (M&A/JV) strategies in the energy sector, with a focus on the unique dynamics shaping the global oil, gas, renewable, and power industries. Participants will gain insights into deal structuring, valuation, regulatory frameworks, risk management, and post-transaction integration, while examining real-world case studies that highlight successful and failed transactions. The program emphasizes both the strategic rationale and practical execution of M&A and JV activities in an evolving energy landscape marked by decarbonization, digitalization, and market volatility.

WHO SHOULD ATTEND?

The course is designed for professionals in the energy sector including executives, managers, analysts, and advisors who are involved in strategy, corporate development, finance, or legal functions. It is equally relevant for investment bankers, consultants, and private equity professionals seeking to deepen their expertise in energy sector transactions. Policy makers and regulators interested in understanding the commercial drivers of consolidation and partnerships in the industry may also benefit from the program.

COURSE OUTCOMES

Delegates will gain the skills and knowledge to:

- Understand the strategic drivers of M&A and JV activity in the energy sector.
- Evaluate and structure transactions using financial, legal, and regulatory considerations.
- Apply valuation and risk assessment techniques tailored to energy markets.
- Analyze integration strategies to maximize value creation and mitigate deal failure.
- Draw lessons from global case studies to inform future deal-making decisions.

KEY COURSE HIGHLIGHTS

At the end of the course, you will understand;

- In-depth exploration of energy-specific M&A and JV strategies.
- Case studies from oil & gas, power, and renewable energy transactions.
- Practical frameworks for valuation, deal structuring, and integration.
- Insights into global trends such as energy transition, ESG, and regulatory pressures.
- Interactive discussions and scenario-based exercises to bridge theory with practice.

All our courses are dual-certificate courses. At the end of the training, the delegates will receive two certificates.

1. A GTC end-of-course certificate
2. Continuing Professional Development (CPD) Certificate of completion with earned credits awarded