

# LNG Markets and Trading: Commercial and Operational Essentials

## COURSE OVERVIEW

This course provides a comprehensive introduction to the commercial and operational aspects of the liquefied natural gas (LNG) industry, with a particular focus on the dynamics of global LNG markets and trading practices. Participants will gain insights into supply and demand fundamentals, pricing mechanisms, contractual structures, shipping and logistics, as well as the evolving role of LNG in the global energy transition. Through practical examples, case studies, and interactive discussions, the course equips participants with the knowledge and tools to navigate the complex commercial environment of LNG trading.

## WHO SHOULD ATTEND?

The course is designed for professionals working in or entering the LNG value chain, including energy traders, commercial analysts, shipping and operations specialists, business development managers, and finance professionals. It is also suitable for government officials, policymakers, and legal advisors seeking a deeper understanding of LNG market mechanisms and operational considerations. No prior specialist knowledge of LNG is required, though a basic familiarity with the energy sector is beneficial.

## COURSE OUTCOMES

Delegates will gain the skills and knowledge to:

- Understand global LNG market fundamentals and trading structures.
- Evaluate LNG pricing mechanisms, contracts, and risk management approaches.
- Recognize the operational considerations in LNG shipping, storage, and regasification.
- Assess the impact of geopolitical, regulatory, and energy transition trends on LNG trade.
- Apply commercial and operational knowledge to real-world LNG trading scenarios.

## KEY COURSE HIGHLIGHTS

At the end of the course, you will understand;

- Comprehensive coverage of both commercial and operational LNG essentials.
- Interactive case studies and real-world trading simulations.
- Practical insights from industry examples and expert instructors.
- Focus on current and emerging trends shaping the global LNG market.
- Networking opportunities with peers across the LNG value chain.

All our courses are dual-certificate courses. At the end of the training, the delegates will receive two certificates.

1. A GTC end-of-course certificate
2. Continuing Professional Development (CPD) Certificate of completion with earned credits awarded