

## Managing IT Projects and Vendor Relationships

### COURSE OVERVIEW

This course provides a structured framework for planning, executing, and overseeing IT projects while effectively managing external vendors and service providers. It examines core project management principles, methodologies (Agile, Waterfall, Hybrid), budgeting, risk management, and performance monitoring alongside vendor selection, contracting, negotiation, and governance strategies. The course content designed for participants, emphasizes aligning IT projects with business objectives, ensuring compliance, and fostering collaboration between internal teams and external partners.

### WHO SHOULD ATTEND?

This course is designed for IT managers, project managers, procurement specialists, vendor management professionals, business analysts, and operations leaders who are responsible for overseeing IT projects or managing external technology providers. It is also valuable for executives, consultants, and professionals transitioning into IT leadership roles who aspire to strengthen their expertise in vendor governance and project delivery.

### COURSE OUTCOMES

Delegates will gain the skills and knowledge to:

- Apply project management methodologies to plan and execute IT projects.
- Align IT project goals with organizational strategy and business needs.
- Manage budgets, timelines, risks, and project resources effectively.
- Select, evaluate, and contract with technology vendors strategically.
- Negotiate vendor agreements and establish governance frameworks.
- Monitor vendor performance and ensure compliance with SLAs.
- Foster collaboration between internal teams and external partners.
- Deliver IT projects that create measurable business value.

### KEY COURSE HIGHLIGHTS

At the end of the course, you will understand;

- Comprehensive coverage of IT project management methodologies.
- Practical training on budgeting, risk assessment, and performance tracking.
- Strategies for vendor selection, evaluation, and contract negotiation.
- Insights into governance, compliance, and SLA management.
- Case studies of successful IT projects and vendor partnerships.
- Tools for communication, collaboration, and conflict resolution.
- Aligning IT projects with business strategy.
- Creating a project plan and vendor management framework for IT initiative.

All our courses are dual-certificate courses. At the end of the training, the delegates will receive two certificates.

1. A GTC end-of-course certificate.
2. Continuing Professional Development (CPD) Certificate of completion with earned credits awarded.